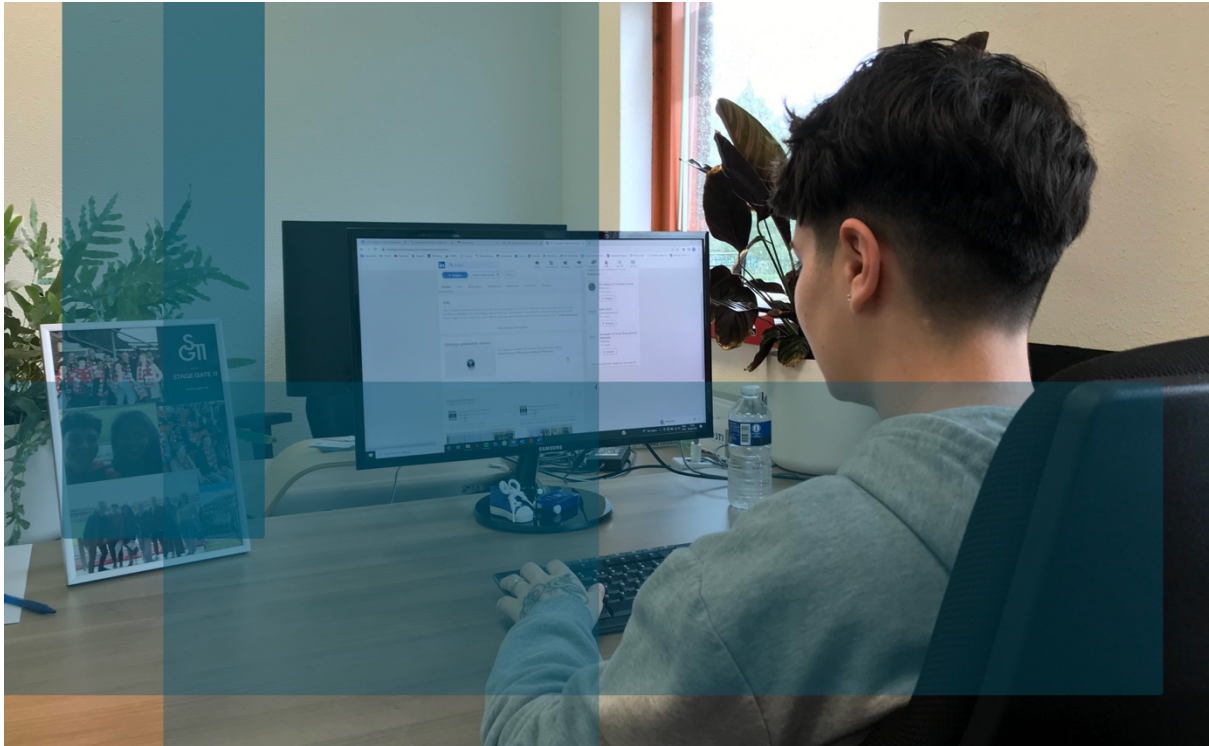


INTERNSHIP

MARKETING & SALES in the metal recycling industry

Project: market introduction of our new sensor on recycling industry



Hi student!

We are entering a new market. With a breakthrough in metal recycling we are expanding towards the recycling industry. For these exciting times we are happy to invite a commercial intern on board and explore this market and its opportunities!

We are convinced all valuable parts must be extracted from waste to contribute to a better environment. We believe our technology can solve a significant part of this challenge.

Currently, the leftovers of household garbage and industrial waste get incinerated. Bottom ash is part of the non-combustible residue of combustion in a furnace of these incinerators. Waste companies process the bottom ash and separate pieces of metal and minerals from the ash. Current technologies are not able to separate all metals from the bottom ash. What's left is a heap of ash, still full of different type metals that cannot be filtered out of this bottom ash in any possible way.

Stage Gate 11 develops the Epsilon M optical sensors. With these sensors the bottom ash can be screened for small pieces of metals. With the Epsilon M lab scanner the waste companies can better analyze and improve their process. In 2023 Stage Gate will introduce this lab

scanner in recycling industry and will work on the development of a concept to better separate these metals from the waste. For more information please check link:
<https://www.youtube.com/watch?v=i-eR1cl0IC4>.

Would you help us introduce our innovative technology to the global recycling market?

Join our team to:

- Analyze the bottom ash companies in the world;
- Help to design the marketing materials;
- Develop a sales and marketing plan to introduce the sensor in this market;
- Execute this plan by informing and interacting with stakeholders, prospects and clients;

We are looking for:

- 3rd or 4th year student international business studies;
- Self-starter, proactive and service oriented;
- Fluent in English language;
- Available from September 2023;
- Feeling for tech;

We offer:

- An intern fee and travel expenses;
- An international young team of tech freaks and business professionals working in an informal atmosphere;
- Opportunities and effort to learn and grow personally

For more information about Stage Gate 11, please visit our website, send an email or call. If this opportunity appeals to you, please send us your resume and letter of application.

Contact Michiel Poppink (info@sg11.nl or +31 88 250 1600)